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Patrick H. Merrick, Esq.
Director - Regulatory Affairs
AT&T Federal Government Affairs

November 8, 2000

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Ms. Magalie Roman Salas Secretary Federal Communications Commission 445 Twelfth Street, NW Room TWB-204 Washington, DC 20554

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PEUERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

Re: Notice of Ex Parte Presentation: Request for Emergency Relief of the Minnesota CLEC Consortium and the Rural Independent Competitive Alliance, DA 00-1067; Mandatory Detariffing of CLEC Interstate Access Services, DA 00-1268; Access Charge Reform, CC Docket No. 96-262.

Dear Ms. Salas:

Yesterday, Bob Quinn and I met with Dorothy Attwood, Jane Jackson, Glenn Reynolds, Jeff Dygert, and Tamara Preiss regarding the referenced proceedings. We used the attached document as an outline for our discussion.

In accordance with Section 1.1206 of the Commissions rules, I have submitted two copies of this Notice for each referenced proceeding.

Sincerely,

cc: D. Atwood

- J. Dygert
- J. Jackson
- T. Preiss
- G. Reynolds

No. of Capies rec'd 0+2 List ABCDE

Recycled Paper

2000 Projected High Priced CLEC Access Expense

Based On Run-Rate As Of August Billing (no growth projection)

2 162,2: 3 141,01 4 154,5; 5 197,96 6 203,10 7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	Annualized M tate Intrastate 195,500 133,896,5 172,070 154,185,6 16,424 123,227,6	nate Total	CLE Interstate	C Intrastate	IL.	EC	Percent D	niterence	CL	EC	ILI	EC	rnce	"Hat Sen Over 1715.	CREEC
1 285,25 2 162,27 3 141,01 4 154,52 5 197,98 6 203,10 7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	295,500 133,896,5 272,070 154,185,6		Interstate	Introdute					CLEC		ILEC		Price Charged Over ILEC Rate		
2 162,2° 3 141,01 4 154,5; 5 197,96 6 203,10 7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	272,070 154,185,6	96.537 419.192.037		Intrastant	Interstate	Intrastate	Interstate	Intrastate	Interstate	Intrastate	Interstate	Intrastate	Interstate	Intrastate	Total
3 141,01 4 154,52 5 197,98 6 203,10 7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87			\$0.0236850	\$0.0336928	\$0.0058738	\$0.0200739	303%	68%	\$6,757,224	\$4,511,349	\$1,675,763	\$2,687,830	\$5,081,460	\$1,823,519	\$6,904,979
4 154,52 5 197,98 6 203,10 7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	123,227,6	85,614 316,457,684	\$0.0661165	\$0.0577340	\$0.0058738	\$0.0200739	1026%	188%	\$10,728,861	\$8,901,752	\$953,151	\$3,095,112	\$9,775,711	\$5,806,640	\$15,582,351
5 197,94 6 203,10 7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87		27,616 264,244,040	\$0.0362445	\$0.0486596	\$0.0058738	\$0.0200739	517%	142%	\$5,111,063	\$5,996,207	\$828,300	\$2,473,663	\$4,282,763	\$3,522,544	\$7,805,307
6 203,1(7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	23,743 100,974,3	74,345 255,498,088	\$0.0747900	\$0.0747900	\$0.0077410	\$0.0076960	866%	872%	\$11,556,831	\$7,551,871	\$1,196,168	\$777,099	\$10,360,662	\$6,774,773	\$17,135,435
7 138,05 8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	83,954 57,384,9	84,983 255,368,938	\$0.0243480	\$0.0295099	\$0.0045183	\$0.0098673	439%	199%	\$4,820,513	\$1,693,424	\$894,541	\$566,232	\$3,925,972	\$1,127,192	\$5,053,164
8 134,17 9 164,02 10 97,47 11 61,44 12 47,87	03,026 52,253,8	53,866 255,356,892	\$0.0359746	\$0.0501000	\$0.0058738	\$0.0200739	512%	150%	\$7,306,550	\$2,617,919	\$1,192,983	\$1,048,941	\$6,113,567	\$1,568,978	\$7,682,545
9 164,02 10 97,47 11 61,44 12 47,87	96,131 91,437,1	37,131 229,533,263	\$0.0773440	\$0.0773684	\$0.0047627	\$0.0209267	1524%	270%	\$10,680,907	\$7,074,345	\$657,714	\$1,913,477	\$10,023,193	\$5,160,868	\$15,184,061
10 97,47 11 61,44 12 47,87	70,592 45,856,9	66,966 180,027,557	\$0.0224375	\$0.0243996	\$0.0056910	\$0.0169690	294%	44%	\$3,010,453	\$1,118,889	\$763,565	\$778,147	\$2,246,888	\$340,742	\$2,587,630
11 61,44 12 47,87	28,026 1,888,2	88,291 165,916,317	\$0.0125110	\$0.0068251	\$0.0058738	\$0.0200739	113%	(66%)	\$2,052,155	\$12,888	\$963,465	\$37,905	\$1,088,690	(\$25,018)	\$1,063,672
12 47,87	76,400 17,551,3	51,305 115,027,705	\$0.0523409	\$0.0239202	\$0.0058363	\$0.0158541	797%	51%	\$5,102,000	\$419,830	\$568,897	\$278,260	\$4,533,103	\$141,570	\$4,674,674
	40,337 24,869,7	59,778 86,310,115	\$0.0461765	\$0.0370181	\$0.0049737	\$0.0198662	828%	86%	\$2,837,102	\$920,631	\$305,585	\$494,067	\$2,531,517	\$426,564	\$2,958,081
13 72,45	76,079 35,515,0	15,074 83,391,153	\$0.0946169	\$0.0931414	\$0.0058738	\$0.0200739	1511%	364%	\$4,529,886	\$3,307,924	\$281,214	\$712,927	\$4,248,673	\$2,594,996	\$6,843,669
	59,110 1,176,0	75,635,168	\$0.0594900	\$0.0584140	\$0.0055827	\$0.0239306	966%	144%	\$4,310,592	\$68,698	\$404,515	\$28,144	\$3,906,077	\$40,554	\$3,946,632
	25,123 10,671,0	71,004 72,096,126	\$0.0200531	\$0.0241902	\$0.0046190	\$0.0181505	334%	33%	\$1,231,762	\$258,133	\$283,723	\$193,685	\$948,040	\$ 64,449	\$1,012,489
	18,595 20,642,1	2,191 68,160,786	\$0.0483410	\$0.0360763	\$0.0060645	\$0.0241484	697%	49%	\$2,297,096	\$744,693	\$288,177	\$498,476	\$2,008,920	\$246,217	\$2,255,137
	97,514 15,680,5	0,561 56,778,075	\$0.0103141	\$0.0125573	\$0.0058738	\$0.0200739	76%	(37%)	\$423,884	\$196,906	\$241,398	\$314,771	\$182,486	(\$117,865)	\$64,621
	13,147 18,761,7	51,757 55,274,904	\$0.0848167	\$0.0634623	\$0.0058738	\$0.0200739	1344%	216%	\$3,096,925	\$1,190,664	\$214,470	\$376,622	\$2,882,454	\$814,042	\$3,696,496
	17,798 27,170,9	0,968 51,188,765	\$0.0424115	\$0.0300850	\$0.0046560	\$0.0046560	811%	546%	\$1,018,631	\$817,439	\$111,827	\$126,508	\$906,804	\$690,931	\$1,597,734
	88,722 1,153,6	3,665 40,942,387	\$0.0744683	\$0.0738710	\$0.0046190	\$0.0206590	1512%	258%	\$2,963,000	\$85,222	\$183,784	\$23,834	\$2,779,216	\$61,389	\$2,840,605
	51,678 16,741,8		\$0.0080479	\$0.0198185	\$0.0056777	\$0.0219600	42%	(10%)	\$190,346	\$331,799	\$134,286	\$367,651	\$56,059	(\$35,852)	\$20,207
	95,867 8,103,7	3,796 33,299,663	\$0.0996385	\$0.0676665	\$0.0052122	\$0.0206044	1812%	228%	\$2,510,478	\$548,356	\$131,325	\$166,974	\$2,379,153	\$381,382	\$2,760,535
	81,293 7,603,6	3,685 26,484,978	\$0.0391600	\$0.0420385	\$0.0046190	\$0.0234950	748%	79%	\$739,391	\$319,648	\$87,213	\$178,649	\$ 652,179	\$140,999	\$793,178
		9,176 25,448,236	\$0.0831090	\$0.0935030	\$0.0054030	\$0.0199218	1438%	369%	\$2,106,735	\$9,273	\$136,961	\$1,976	\$1,969,774	\$7,298	\$1,977,072
	53,054 9,287,6		\$0.0405610	\$0.0162750	\$0.0046560	\$0.0046560	771%	250%	\$367,201	\$151,156	\$42,151	\$43,243	\$325,050	\$107,913	\$432,963
	01,304 2,952,4	2,471 11,353,775	\$0.0745335	\$0.0485034	\$0.0047605	\$0.0387763	1466%	25%	\$626,179	\$143,205	\$39,994	\$114,486	\$586,184	\$28,719	\$ 614,903
	30,056	10,930,056	\$0.0350000		\$0.0046560	\$0.0046560	652%		\$382,552	\$0	\$50,890	\$0	\$331,662	\$0	\$331,662
	20,379 3,721,20		\$0.0388400	\$0.0395990	\$0.0054030	\$0.0394660	619%	0%	\$268,788	\$147,356	\$37,391	\$146,861	\$231,397	\$495	\$231,892
Others 122,54:		2 000 1	PO 054565	\$0.0521120	\$0.0053795	\$0.0240761	914%	116%	\$6,686,593	\$3,521,367	\$659,223	\$1,626,894	\$6,027,370	\$7,654,264	\$13,681,633
Totals 2,361,028	0.10.010.	***************************************	\$0.0545651	30.0321120	40.0033793	40.0470101	71470	11070	\$0,000,D35 {	10011400	3009,223	\$1,020,024	30,027,370	\$7,034,204	\$13,081,033

- Billed dollars for switched access services from high-priced CLECs is growing rapidly
- The run-rate for 2000 is almost triple that of 1999
- If unchecked, these overcharges to AT&T could reach \$500M per year in less than two years
- For the IXCs, this could grow to be a \$1B problem in the next year or two

November 1, 2000

- There are close to 1,000 CLECs that have filed with NECA to provide switched access services
- Of these, almost 500 are facilities-based or partially facilities-based, the rest are resellers
- Approximately 150 CLECs bill AT&T directly, the rest through a Meet-Point Billing arrangement with the ILEC
- The almost without exception the CLECs that bill AT&T through the ILEC charge the ILEC rate

- AT&T has signed agreements with about 28 CLECs for switched access services
- Only about 125 of the 1,000 CLECs charge rates higher than the ILEC
- About 75 CLECs charge rates higher than 2.5 cents

November 1, 2000

^{*} This is higher than the ILEC rate because many of these CLECs are in the process of ramping down the prices they charge AT&T

- Legitimate costs for providing services are not the driving factor for most high-priced CLECs in setting rates
- The more common factors include:
 - Revenue sharing with their end-user customers
 - Cross-subsidies for the telecommunications services they offer that are truly competitive
 - Local exchange service
 - | Their own LD product
 - I Funding for other service offerings
 - l DSL
 - | Cable TV
 - Internet services
 - Additional profits

- More than 99.7% of the switched access MOUs billed to AT&T come from non-rural CLECs
- About 54% of the switched access minutes AT&T is billed come from CLECs with whom AT&T has a contract
- Of the other 46% of billed MOUs from CLECs
 - The top five states account for 27%
 - CA, NY, IL, FL, and PA
 - I The next five states account for another 10%
 - TX, GA, SC, NC, and MI
 - The bottom 20 states only account for about 0.3%
 - AK, HI, NE, NM, UT, VT, WY, NV, ID, WA, DE,
 - OR, WV, AR, ME, SD, CT, MS, MT, and RI